



Info sheet

# Unisys and Dell Technologies

## A strategic partnership driving global innovation

Unisys and Dell Technologies combine proven services and trusted technology to deliver secure, scalable solutions for the world's most demanding IT environments. From AI adoption and infrastructure modernization to enterprise-grade security and seamless digital workplace experiences, our joint capabilities empower organizations to innovate with confidence and achieve measurable business outcomes.

Our 30-year strategic partnership creates a dynamic, multifaceted 360° relationship where each company serves as partner, supplier and client to the other. In doing so, we drive innovation and efficiency for our joint clients and mutual growth.

Together, we deliver:

- Global capabilities with specialized expertise and advanced technologies delivering high-performance, pragmatic AI solutions and services
- Greater scalability from multi-cloud transformation, device subscription services and comprehensive AI capabilities
- Strengthened security with Dell Technologies hardware and Unisys-developed solutions that protect data in the cloud, on-premises and at the edge
- Resilient cyber recovery that minimizes downtime and restores uncorrupted data quickly after an attack or failure
- Enhanced employee experience through secure, flexible user experience with complete life cycle tasks offloaded to Unisys experts
- Sustainable solutions that help reduce environmental impact and satisfy environmental, social and governance initiatives
- Operational efficiency through streamlined supplier engagement, cost-effective IT investment and ongoing support



## Unisys and Dell Technologies at a glance

### **Titanium partner**

The highest tier in the Dell Technologies Partner Program, showcasing unmatched global expertise and scale

### **Large-scale**

Approximately 10 million service desk and field services end users, with Dell users representing the majority

### **Award-Winning Excellence**

Proud recipient of three prestigious 2025 Dell Technologies Global Alliances Partner of the Year Awards:

2025 Global Alliances Growth Partner of the Year  
2025 Global Alliances Americas Expansion Partner of the Year  
2025 Global Alliances APJ Acquisition Partner of the Year

### **Sustainable**

On track to reduce scope 1 and 2 emissions by 50%-100% by 2030

## End-to-end solutions to maximize productivity and minimize risk

Unisys starts by listening and understanding your organization's goals and technology roadmap before designing solutions that fit. Together with Dell Technologies, we help you strengthen regulatory compliance, optimize data center strategies — whether migrating to the cloud or modernizing on-premises environments — and create exceptional user experiences that drive measurable business results.

- **Dell AI Factory:** Unisys leverages Dell AI Factory to deploy AI-powered, GPU-optimized solutions that accelerate operations, improve analytics, and reduce costs using NVIDIA technology and Dell infrastructure.
- **Device Subscription Service:** End-to-end life cycle management solutions ensure security, compliance, sustainability and cost-efficiency through flexible financing that adapts to your needs.
- **Cloud Managed Services and Data Center Optimization:** Whether modernizing on-premises infrastructure or migrating to a multi-cloud environment, we help transform securely, improve performance and reduce costs with automation for scalability, efficiency and uptime.
- **Cyber Recovery:** Our integrated security offerings provide advanced Zero Trust frameworks, managed threat detection and response, and automated data restoration capabilities to protect your environment and maintain system resilience. Rapid recovery from a cyber attack through Unisys Cyber Recovery Orchestrator enhances the Dell PowerProtect Data Domain Cyber Recovery vault with immutable data copies, air-gapped protection and automated threat detection for reliable backup restoration.
- **Managed Detection and Response (MDR):** Advanced cybersecurity services detect, respond to and mitigate threats, and manage incidents in real time through 24/7/365 monitoring.
- **ClearPath®:** ClearPath integrated systems deliver powerful, secure and highly available business-critical transaction processing using open attributes essential for today's diverse computing environments. ClearPath leverages Dell servers and storage, providing for day-to-day operations and digital transformation.



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